

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2021**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,250,000	\$19,900	\$325,308	\$261,450	\$59,856,683	184
SOLD PRICE:	\$1,225,000	\$19,900	\$321,667	\$261,750	\$59,186,872	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	87	\$28,924,793	\$328,541	\$264,013	90
Leelanau	28	\$11,659,390	\$416,406	\$384,000	136
Benzie	17	\$3,638,750	\$214,044	\$170,000	121
Antrim	33	\$11,091,811	\$336,115	\$217,000	164
Kalkaska	19	\$4,213,850	\$221,781	\$184,000	176
<b>Totals</b>	<b>184</b>	<b>\$59,186,872</b>	<b>\$321,667</b>	<b>\$261,750</b>	<b>122</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2020**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,800,000	\$31,900	\$280,720	\$222,700	\$53,336,880	190
SOLD PRICE:	\$2,400,000	\$26,000	\$269,000	\$215,700	\$51,200,735	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	105	\$31,172,651	\$296,882	\$229,000	95
Leelanau	19	\$5,555,084	\$292,372	\$238,500	140
Benzie	22	\$4,634,300	\$210,650	\$195,200	114
Antrim	20	\$5,552,300	\$277,615	\$191,000	149
Kalkaska	24	\$4,286,400	\$178,600	\$136,000	143
<b>Totals</b>	<b>190</b>	<b>\$51,200,735</b>	<b>\$269,477</b>	<b>\$215,700</b>	<b>113</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2019**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,500,000	\$13,500	\$348,588	\$232,450	\$48,105,180	138
SOLD PRICE:	\$2,369,000	\$13,500	\$335,439	\$224,500	\$46,290,606	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	74	\$20,278,381	\$274,032	\$221,150	116
Leelanau	28	\$16,039,650	\$572,844	\$415,000	185
Benzie	13	\$3,197,645	\$245,972	\$191,500	144
Antrim	15	\$5,518,850	\$367,923	\$152,000	211
Kalkaska	8	\$1,256,080	\$157,010	\$129,600	178
<b>Totals</b>	<b>138</b>	<b>\$46,290,606</b>	<b>\$335,439</b>	<b>\$224,500</b>	<b>146</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2018**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,250,000	\$39,000	\$256,114	\$210,000	\$39,441,601	154
SOLD PRICE:	\$1,980,000	\$36,000	\$245,372	\$207,500	\$37,787,326	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	82	\$19,861,903	\$242,218	\$230,500	101
Leelanau	20	\$6,722,964	\$336,148	\$269,000	127
Benzie	20	\$6,092,459	\$304,622	\$195,000	109
Antrim	23	\$4,149,700	\$180,421	\$120,000	219
Kalkaska	9	\$960,300	\$106,700	\$113,000	155
<b>Totals</b>	<b>154</b>	<b>\$37,787,326</b>	<b>\$245,372</b>	<b>\$207,500</b>	<b>126</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2017**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,700,000	\$22,000	\$235,666	\$189,900	\$40,299,009	171
SOLD PRICE:	\$2,300,000	\$22,000	\$225,114	\$189,000	\$38,494,591	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	85	\$21,148,391	\$248,804	\$192,500	136
Leelanau	26	\$8,191,800	\$315,069	\$240,500	165
Benzie	20	\$3,509,500	\$175,475	\$165,750	226
Antrim	21	\$3,563,300	\$169,680	\$140,000	208
Kalkaska	19	\$2,081,600	\$109,557	\$95,000	266
<b>Totals</b>	<b>171</b>	<b>\$38,494,591</b>	<b>\$225,114</b>	<b>\$189,000</b>	<b>174</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2016**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,200,000	\$17,950	\$212,091	\$178,500	\$39,449,071	186
SOLD PRICE:	\$1,000,000	\$16,500	\$201,769	\$169,200	\$37,529,060	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	117	\$24,430,716	\$208,809	\$175,000	159
Leelanau	18	\$5,220,250	\$290,013	\$238,625	121
Benzie	15	\$3,051,500	\$203,433	\$175,000	214
Antrim	18	\$2,648,194	\$147,121	\$109,000	169
Kalkaska	18	\$2,178,400	\$121,022	\$96,700	171
<b>Totals</b>	<b>186</b>	<b>\$37,529,060</b>	<b>\$201,769</b>	<b>\$169,200</b>	<b>162</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2015**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,600,000	\$25,000	\$262,279	\$189,700	\$39,866,559	152
SOLD PRICE:	\$1,400,000	\$20,000	\$247,771	\$187,175	\$37,661,339	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	83	\$19,677,389	\$237,076	\$188,350	144
Leelanau	24	\$7,681,300	\$320,054	\$274,750	232
Benzie	22	\$5,618,150	\$255,370	\$167,000	241
Antrim	12	\$3,899,100	\$324,925	\$212,500	277
Kalkaska	11	\$785,400	\$71,400	\$65,000	213
<b>Totals</b>	<b>152</b>	<b>\$37,661,339</b>	<b>\$247,771</b>	<b>\$187,175</b>	<b>183</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2014**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,000,000	\$20,000	\$227,653	\$179,900	\$40,066,942	176
SOLD PRICE:	\$935,000	\$20,000	\$216,540	\$175,000	\$38,111,107	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	97	\$20,969,552	\$216,180	\$182,500	161
Leelanau	34	\$7,993,300	\$235,097	\$224,500	218
Benzie	12	\$2,405,100	\$200,425	\$113,000	359
Antrim	15	\$4,768,200	\$317,880	\$218,500	239
Kalkaska	18	\$1,974,955	\$109,719	\$83,250	220
<b>Totals</b>	<b>176</b>	<b>\$38,111,107</b>	<b>\$216,540</b>	<b>\$175,000</b>	<b>198</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2013**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,395,000	\$4,500	\$195,721	\$139,000	\$31,119,650	159
SOLD PRICE:	\$1,200,200	\$3,000	\$185,561	\$132,000	\$29,504,277	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	84	\$15,474,857	\$184,224	\$146,000	204
Leelanau	20	\$5,525,585	\$276,279	\$183,750	232
Benzie	22	\$3,248,585	\$147,662	\$115,625	323
Antrim	20	\$4,200,800	\$210,040	\$105,500	291
Kalkaska	13	\$1,054,450	\$81,111	\$59,900	165
<b>Totals</b>	<b>159</b>	<b>\$29,504,277</b>	<b>\$185,561</b>	<b>\$132,500</b>	<b>232</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2012**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,500,000	\$11,500	\$238,350	\$127,500	\$28,840,445	121
SOLD PRICE:	\$1,600,000	\$13,190	\$212,535	\$125,000	\$25,716,774	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	50	\$9,114,985	\$182,299	\$134,000	110
Leelanau	21	\$6,565,979	\$312,665	\$195,000	188
Benzie	17	\$2,989,901	\$175,876	\$81,101	164
Antrim	17	\$5,888,409	\$346,377	\$105,000	112
Kalkaska	16	\$1,157,500	\$72,343	\$60,000	177
<b>Totals</b>	<b>121</b>	<b>\$25,716,774</b>	<b>\$212,535</b>	<b>\$125,000</b>	<b>140</b>

**Statistics \* Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2011 JANUARY**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,850,000	\$14,900	\$190,834	\$151,450	\$19,083,445	100
SOLD PRICE:	\$1,575,000	\$14,900	\$175,166	\$141,250	\$17,516,602	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	58	\$10,146,252	\$174,935	\$146,500	235
Leelanau	16	\$4,420,250	\$276,266	\$134,000	209
Benzie	10	\$1,406,800	\$140,680	\$162,450	267
Antrim	10	\$1,275,300	\$127,530	\$119,500	135
Kalkaska	6	\$268,000	\$44,667	\$46,000	187
<b>Totals</b>	<b>100</b>	<b>\$17,516,602</b>	<b>\$175,166</b>	<b>\$141,250</b>	<b>221</b>

**Statistics \* Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2010 JANUARY**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$3,390,000	\$8,500	\$208,048	\$115,000	\$19,348,490	93
SOLD PRICE:	\$2,000,000	\$3,000	\$174,916	\$111,150	\$16,267,277	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	46	\$7,358,075	\$159,958	\$121,500	134
Leelanau	12	\$3,289,300	\$274,108	\$158,000	192
Benzie	6	\$819,800	\$136,633	\$143,450	167
Antrim	13	\$3,438,902	\$264,531	\$70,000	272
Kalkaska	16	\$1,361,200	\$85,075	\$75,000	292
<b>Totals</b>	<b>93</b>	<b>\$16,267,277</b>	<b>\$174,917</b>	<b>\$111,150</b>	<b>190</b>

FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

<b>No. of Res. Units Sold</b>	<b>2021</b>	184	<b>2020</b>	190	<b>2019</b>	138
<b>Avg Selling Price</b>	<b>2021</b>	\$321,667	<b>2020</b>	\$269,000	<b>2019</b>	\$335,439
<b>Median Sale Price</b>	<b>2021</b>	\$261,750	<b>2020</b>	\$215,700	<b>2019</b>	\$224,500

<b>Price Category</b>	<b>No. of Units Sold 2020</b>	<b>\$ Volume 2021</b>	<b>No. of Units Sold 2020</b>	<b>\$ Volume 2020</b>	<b>No. of Units Sold 2019</b>	<b>\$ Volume 2019</b>
<b>\$39,999 or less</b>	3	\$77,400	1	\$26,000	3	\$62,700
<b>\$40,000 - \$59,999</b>	1	\$56,000	2	\$90,200	2	\$85,100
<b>\$60,000 - \$79,999</b>	3	\$213,500	5	\$351,000	3	\$217,500
<b>\$80,000 - \$99,999</b>	2	\$170,500	3	\$275,500	6	\$543,000
<b>\$100,000 - \$119,999</b>	6	\$670,111	11	\$1,197,200	3	\$333,250
<b>\$120,000 - \$139,999</b>	8	\$1,035,400	16	\$2,049,900	11	\$1,444,200
<b>\$140,000 - \$159,999</b>	13	\$1,904,000	12	\$1,827,850	9	\$1,355,595
<b>\$160,000 - \$179,999</b>	13	\$2,201,423	18	\$3,038,400	6	\$1,003,500
<b>\$180,000 - \$199,999</b>	12	\$2,265,300	10	\$1,876,800	11	\$2,083,000
<b>\$200,000 - \$249,999</b>	25	\$5,646,285	44	\$9,756,800	21	\$4,644,800
<b>\$250,000 - \$299,999</b>	24	\$6,454,063	20	\$5,447,840	15	\$4,124,631
<b>\$300,000 - \$399,999</b>	25	\$8,860,800	17	\$5,890,399	14	\$4,833,600
<b>\$400,000 - \$499,999</b>	17	\$7,633,570	14	\$6,125,696	9	\$3,847,000
<b>\$500,000 - \$749,999</b>	24	\$14,477,020	13	\$7,509,650	15	\$9,108,730
<b>\$750,000 - \$999,999</b>	6	\$5,121,500	0	\$0	5	\$4,260,000
<b>\$1,000,000 and Over</b>	2	\$2,400,000	4	\$5,737,500	5	\$8,344,000
<b>Totals</b>	<b>184</b>	<b>\$59,186,872</b>	<b>190</b>	<b>\$51,200,735</b>	<b>138</b>	<b>\$46,290,606</b>

<b>2018</b>	171	<b>2017</b>	186	<b>2016</b>	152
<b>2018</b>	\$225,114	<b>2017</b>	\$201,769	<b>2016</b>	\$247,771
<b>2018</b>	\$189,000	<b>2017</b>	\$169,200	<b>2016</b>	\$187,175

<b>No. of Units Sold 2018</b>	<b>\$ Volume 2018</b>	<b>No. of Units Sold 2017</b>	<b>\$ Volume 2017</b>	<b>No. of Units Sold 2016</b>	<b>\$ Volume 2016</b>
5	\$186,600	9	\$249,800	6	\$157,355
3	\$153,000	2	\$103,750	3	\$141,000
8	\$573,173	9	\$648,800	13	\$913,200
3	\$259,900	10	\$953,050	10	\$920,087
15	\$1,677,900	9	\$961,900	10	\$1,091,350
10	\$1,268,600	13	\$1,700,800	23	\$2,965,900
9	\$1,338,950	12	\$1,811,900	18	\$2,694,300
14	\$2,350,500	15	\$2,522,700	20	\$3,386,600
5	\$921,400	19	\$3,603,069	18	\$3,431,228
26	\$5,769,600	24	\$5,566,150	15	\$3,426,597
23	\$6,179,700	15	\$3,924,800	23	\$6,197,043
13	\$4,482,400	21	\$7,334,872	15	\$5,088,500
10	\$4,378,550	7	\$3,123,000	7	\$3,054,900
8	\$5,337,053	3	\$2,075,000	1	\$512,500
1	\$930,000	2	\$1,615,000	3	\$2,548,500
1	\$1,980,000	1	\$2,300,000	1	\$1,000,000
<b>154</b>	<b>\$37,787,326</b>	<b>171</b>	<b>\$38,494,591</b>	<b>186</b>	<b>\$37,529,060</b>



January YTD	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Res Units Sold	184	190	138	154	171	186	152	176	159	121	100	93	115
Ave Sell Price	\$321,667	\$269,477	\$335,439	\$245,372	\$225,114	\$201,769	\$247,771	\$216,540	\$185,561	\$212,535	\$175,166	\$174,916	\$136,027
Median Sell Price	\$261,750	\$215,700	\$224,500	\$207,500	\$189,000	\$169,200	\$187,175	\$175,000	\$132,500	\$125,000	\$141,250	\$111,150	\$90,000

