

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2019**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,500,000	\$13,500	\$348,588	\$232,450	\$48,105,180	138
SOLD PRICE:	\$2,369,000	\$13,500	\$335,439	\$224,500	\$46,290,606	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	74	\$20,278,381	\$274,032	\$221,150	116
Leelanau	28	\$16,039,650	\$572,844	\$415,000	185
Benzie	13	\$3,197,645	\$245,972	\$191,500	144
Antrim	15	\$5,518,850	\$367,923	\$152,000	211
Kalkaska	8	\$1,256,080	\$157,010	\$129,600	178
<b>Totals</b>	<b>138</b>	<b>\$46,290,606</b>	<b>\$335,439</b>	<b>\$224,500</b>	<b>146</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2018**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,250,000	\$39,000	\$256,114	\$210,000	\$39,441,601	154
SOLD PRICE:	\$1,980,000	\$36,000	\$245,372	\$207,500	\$37,787,326	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	82	\$19,861,903	\$242,218	\$230,500	101
Leelanau	20	\$6,722,964	\$336,148	\$269,000	127
Benzie	20	\$6,092,459	\$304,622	\$195,000	109
Antrim	23	\$4,149,700	\$180,421	\$120,000	219
Kalkaska	9	\$960,300	\$106,700	\$113,000	155
<b>Totals</b>	<b>154</b>	<b>\$37,787,326</b>	<b>\$245,372</b>	<b>\$207,500</b>	<b>126</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2017**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,700,000	\$22,000	\$235,666	\$189,900	\$40,299,009	171
SOLD PRICE:	\$2,300,000	\$22,000	\$225,114	\$189,000	\$38,494,591	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	85	\$21,148,391	\$248,804	\$192,500	136
Leelanau	26	\$8,191,800	\$315,069	\$240,500	165
Benzie	20	\$3,509,500	\$175,475	\$165,750	226
Antrim	21	\$3,563,300	\$169,680	\$140,000	208
Kalkaska	19	\$2,081,600	\$109,557	\$95,000	266
<b>Totals</b>	<b>171</b>	<b>\$38,494,591</b>	<b>\$225,114</b>	<b>\$189,000</b>	<b>174</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2016**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,200,000	\$17,950	\$212,091	\$178,500	\$39,449,071	186
SOLD PRICE:	\$1,000,000	\$16,500	\$201,769	\$169,200	\$37,529,060	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	117	\$24,430,716	\$208,809	\$175,000	159
Leelanau	18	\$5,220,250	\$290,013	\$238,625	121
Benzie	15	\$3,051,500	\$203,433	\$175,000	214
Antrim	18	\$2,648,194	\$147,121	\$109,000	169
Kalkaska	18	\$2,178,400	\$121,022	\$96,700	171
<b>Totals</b>	<b>186</b>	<b>\$37,529,060</b>	<b>\$201,769</b>	<b>\$169,200</b>	<b>162</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2015**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,600,000	\$25,000	\$262,279	\$189,700	\$39,866,559	152
SOLD PRICE:	\$1,400,000	\$20,000	\$247,771	\$187,175	\$37,661,339	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	83	\$19,677,389	\$237,076	\$188,350	144
Leelanau	24	\$7,681,300	\$320,054	\$274,750	232
Benzie	22	\$5,618,150	\$255,370	\$167,000	241
Antrim	12	\$3,899,100	\$324,925	\$212,500	277
Kalkaska	11	\$785,400	\$71,400	\$65,000	213
<b>Totals</b>	<b>152</b>	<b>\$37,661,339</b>	<b>\$247,771</b>	<b>\$187,175</b>	<b>183</b>

**Statistics \* January**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2014**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,000,000	\$20,000	\$227,653	\$179,900	\$40,066,942	176
SOLD PRICE:	\$935,000	\$20,000	\$216,540	\$175,000	\$38,111,107	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	97	\$20,969,552	\$216,180	\$182,500	161
Leelanau	34	\$7,993,300	\$235,097	\$224,500	218
Benzie	12	\$2,405,100	\$200,425	\$113,000	359
Antrim	15	\$4,768,200	\$317,880	\$218,500	239
Kalkaska	18	\$1,974,955	\$109,719	\$83,250	220
<b>Totals</b>	<b>176</b>	<b>\$38,111,107</b>	<b>\$216,540</b>	<b>\$175,000</b>	<b>198</b>

**Statistics \* January  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2013**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,395,000	\$4,500	\$195,721	\$139,000	\$31,119,650	159
SOLD PRICE:	\$1,200,200	\$3,000	\$185,561	\$132,000	\$29,504,277	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	84	\$15,474,857	\$184,224	\$146,000	204
Leelanau	20	\$5,525,585	\$276,279	\$183,750	232
Benzie	22	\$3,248,585	\$147,662	\$115,625	323
Antrim	20	\$4,200,800	\$210,040	\$105,500	291
Kalkaska	13	\$1,054,450	\$81,111	\$59,900	165
<b>Totals</b>	<b>159</b>	<b>\$29,504,277</b>	<b>\$185,561</b>	<b>\$132,500</b>	<b>232</b>

**Statistics \* January  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS JANUARY 2012**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,500,000	\$11,500	\$238,350	\$127,500	\$28,840,445	121
SOLD PRICE:	\$1,600,000	\$13,190	\$212,535	\$125,000	\$25,716,774	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	50	\$9,114,985	\$182,299	\$134,000	110
Leelanau	21	\$6,565,979	\$312,665	\$195,000	188
Benzie	17	\$2,989,901	\$175,876	\$81,101	164
Antrim	17	\$5,888,409	\$346,377	\$105,000	112
Kalkaska	16	\$1,157,500	\$72,343	\$60,000	177
<b>Totals</b>	<b>121</b>	<b>\$25,716,774</b>	<b>\$212,535</b>	<b>\$125,000</b>	<b>140</b>

**Statistics \* Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2011 JANUARY**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,850,000	\$14,900	\$190,834	\$151,450	\$19,083,445	100
SOLD PRICE:	\$1,575,000	\$14,900	\$175,166	\$141,250	\$17,516,602	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	58	\$10,146,252	\$174,935	\$146,500	235
Leelanau	16	\$4,420,250	\$276,266	\$134,000	209
Benzie	10	\$1,406,800	\$140,680	\$162,450	267
Antrim	10	\$1,275,300	\$127,530	\$119,500	135
Kalkaska	6	\$268,000	\$44,667	\$46,000	187
<b>Totals</b>	<b>100</b>	<b>\$17,516,602</b>	<b>\$175,166</b>	<b>\$141,250</b>	<b>221</b>

**Statistics \* Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2010 JANUARY**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$3,390,000	\$8,500	\$208,048	\$115,000	\$19,348,490	93
SOLD PRICE:	\$2,000,000	\$3,000	\$174,916	\$111,150	\$16,267,277	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	46	\$7,358,075	\$159,958	\$121,500	134
Leelanau	12	\$3,289,300	\$274,108	\$158,000	192
Benzie	6	\$819,800	\$136,633	\$143,450	167
Antrim	13	\$3,438,902	\$264,531	\$70,000	272
Kalkaska	16	\$1,361,200	\$85,075	\$75,000	292
<b>Totals</b>	<b>93</b>	<b>\$16,267,277</b>	<b>\$174,917</b>	<b>\$111,150</b>	<b>190</b>

## Statistics \* Five County Area (Single Family): Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

### SOLD MARKET ANALYSIS 2009 JANUARY

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,250,000	\$19,900	\$145,555	\$93,900	\$16,738,921	115
SOLD PRICE:	\$1,955,625	\$12,000	\$136,027	\$90,000	\$15,643,186	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	45	\$9,310,643	\$206,903	\$137,000	177
Leelanau	4	\$634,000	\$158,500	\$114,500	158
Benzie	38	\$3,471,270	\$91,349	\$85,134	59
Antrim	13	\$1,339,560	\$103,043	\$103,000	276
Kalkaska	15	\$887,713	\$59,181	\$67,000	124
<b>Totals</b>	<b>115</b>	<b>\$15,643,186</b>	<b>\$136,028</b>	<b>\$90,000</b>	<b>142</b>

*This representation is based in whole, or in part, on data supplied by the Traverse Area Association of REALTORS® or its Multiple Listing Service. Neither the Association nor its Multiple Listing Service guarantees or is in any way responsible for its accuracy. Any market data maintained by the Association or its Multiple Listing Service does not necessarily include information on listings not published at the request of the seller, listings of brokers who are not members of the Association or Multiple Listing Service, unlisted properties, or unlisted rental properties.*

**FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

<b>No. of Res. Units Sold</b>	<b>2019</b>	138	<b>2018</b>	171	<b>2017</b>	186
<b>Avg Selling Price</b>	<b>2019</b>	\$335,439	<b>2018</b>	\$225,114	<b>2017</b>	\$201,769
<b>Median Sale Price</b>	<b>2019</b>	\$224,500	<b>2018</b>	\$189,000	<b>2017</b>	\$169,200

<b>Price Category</b>	<b>No. of Units Sold 2019</b>	<b>\$ Volume 2019</b>	<b>No. of Units Sold 2018</b>	<b>\$ Volume 2018</b>	<b>No. of Units Sold 2017</b>	<b>\$ Volume 2017</b>
<b>\$39,999 or less</b>	3	\$62,700	5	\$186,600	9	\$249,800
<b>\$40,000 - \$59,999</b>	2	\$85,100	3	\$153,000	2	\$103,750
<b>\$60,000 - \$79,999</b>	3	\$217,500	8	\$573,173	9	\$648,800
<b>\$80,000 - \$99,999</b>	6	\$543,000	3	\$259,900	10	\$953,050
<b>\$100,000 - \$119,999</b>	3	\$333,250	15	\$1,677,900	9	\$961,900
<b>\$120,000 - \$139,999</b>	11	\$1,444,200	10	\$1,268,600	13	\$1,700,800
<b>\$140,000 - \$159,999</b>	9	\$1,355,595	9	\$1,338,950	12	\$1,811,900
<b>\$160,000 - \$179,999</b>	6	\$1,003,500	14	\$2,350,500	15	\$2,522,700
<b>\$180,000 - \$199,999</b>	11	\$2,083,000	5	\$921,400	19	\$3,603,069
<b>\$200,000 - \$249,999</b>	21	\$4,644,800	26	\$5,769,600	24	\$5,566,150
<b>\$250,000 - \$299,999</b>	15	\$4,124,631	23	\$6,179,700	15	\$3,924,800
<b>\$300,000 - \$399,999</b>	14	\$4,833,600	13	\$4,482,400	21	\$7,334,872
<b>\$400,000 - \$499,999</b>	9	\$3,847,000	10	\$4,378,550	7	\$3,123,000
<b>\$500,000 - \$749,999</b>	15	\$9,108,730	8	\$5,337,053	3	\$2,075,000
<b>\$750,000 - \$999,999</b>	5	\$4,260,000	1	\$930,000	2	\$1,615,000
<b>\$1,000,000 and Over</b>	5	\$8,344,000	1	\$1,980,000	1	\$2,300,000
<b>Totals</b>	<b>138</b>	<b>\$46,290,606</b>	<b>154</b>	<b>\$37,787,326</b>	<b>171</b>	<b>\$38,494,591</b>

January YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Res Units Sold	138	154	171	186	152	176	159	121	100	93	115	99	134	106
Ave Sell Price	\$335,439	\$245,372	\$225,114	\$201,769	\$247,771	\$216,540	\$185,561	\$212,535	\$175,166	\$174,916	\$136,027	\$250,686	\$218,163	\$227,721
Median Sell Price	\$224,500	\$207,500	\$189,000	\$169,200	\$187,175	\$175,000	\$132,500	\$125,000	\$141,250	\$111,150	\$90,000	\$166,000	\$152,000	\$165,450

